

# Curriculum Vitae

Personal data      **Jordan Nikolov**

Address:	<b>Ostendstrasse 46, 60314 Frankfurt am Main, Germany</b>
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E-mail:	<a href="mailto:Jordan.Nikolov@main-finance.com">Jordan.Nikolov@main-finance.com</a>
Date/Place of birth:	<b>18.03.1969, Troyan, Bulgaria</b>
Marital status:	<b>married</b>
Nationality:	<b>German and Bulgarian</b>



## Practical Experience:

<b>03/01/10 – today</b>	<b>MAIN Finance</b> – Management Consultant and Financial Advisory, Finance, Hedging, Portfolio Management : <a href="http://www.main-finance.com">www.main-finance.com</a>
<b>10/01/06 – 01/31/10</b>	<b>Deutsche Bank AG - Frankfurt am Main, Global Banking, Regional Management Eastern Europe / Representative Office of Deutsche Bank in Bulgaria, Deputy Country Representative</b> <ul style="list-style-type: none"> <li>• establishment of Deutsche Bank’s Representative Office - Sofia</li> <li>• development the growth strategies for PWM and CIB</li> <li>• support and advice all banking divisions (GM, PWM, GB, GCM, AFL) on their projects in Bulgaria</li> <li>• originate new business for Deutsche Bank Group / Sales</li> <li>• management of Deutsche Bank’s Representative Office and ensure administration is running the corporate standards</li> </ul>
<b>01/15/04 –10/01/06</b>	<b>Deutsche Bank AG-Frankfurt am Main, Investment Banking, MIS-Institutional Client Group (ICG) and Debt Capital Markets (DCM)</b> <ul style="list-style-type: none"> <li>• direct reporting to the business management of ICG and DCM</li> <li>• tracking the sales performance on local and global basis</li> <li>• MIS management and ad hoc management reports</li> </ul>
<b>12/05/01 –01/15/04</b>	<b>Deutsche Bank AG-Frankfurt am Main, Investment Banking, Sales &amp; Trading, Fixed Income and DCM performance control</b> <ul style="list-style-type: none"> <li>• preparation and explanation of the Fixed Income proprietary trading performance and the performance of DCM department</li> <li>• market conformity (MCC) and independent price verification (IPV)</li> <li>• projects and improvement of the used approach and techniques</li> <li>• preparation of the balance sheet for FI and DCM</li> </ul>
<b>05/01/01 – 12/04/01</b>	<b>Proprietary trading in financial derivatives</b> <ul style="list-style-type: none"> <li>• generating own ideas and trading of futures (mainly EUREX)</li> <li>• trading option strategies on equities and indices (straddle, strangle) as well as warrants</li> <li>• understanding and using candle sticks and chart-techniques</li> </ul>
<b>10/01/00 – 04/30/01</b>	<b>Landesbank Baden-Württemberg, Branch Frankfurt am Main, Investment Banking, Equity Trading and Sales</b> <ul style="list-style-type: none"> <li>• EUREX and XETRA– sales and trading for institutional clients</li> <li>• sales and trading spread-strategies in futures und options</li> <li>• sales and trading of foreign financial derivatives / broker</li> <li>• tracking the hedge ratio for asset managers</li> </ul>

<b>02/01/99 – 09/30/00</b>	<b>Deutsche Bank AG-Frankfurt am Main, Business Area Controlling Investment Banking, Global Equity Derivatives</b> <ul style="list-style-type: none"> <li>• performance calculation - index arbitrage books</li> <li>• valuation of exotic options and structured products</li> <li>• preparation and explanation of performance reports</li> </ul>
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**Other Skills:**

Computer skills:	<ul style="list-style-type: none"> <li>• MS-Office, visual basic, SQL tools and databases</li> <li>• Bloomberg, Reuters and Reuters 3000 (Power Plus Pro), CQG</li> <li>• Software for chart analysis and technical indicators</li> <li>• specific banking software</li> </ul>
Seminar Works and continuous education:	<ul style="list-style-type: none"> <li>• "Pricing and trading of options"</li> <li>• "Investment Banking products"</li> <li>• "Successful pricing and trading of swaps"</li> <li>• "Equity derivatives – Module I and II"</li> <li>• "Exotic options"</li> <li>• "Fixed Income derivatives - analysis and pricing"</li> <li>• EUREX- trader licence and XETRA- trader licence</li> </ul>
Languages:	<ul style="list-style-type: none"> <li>• Bulgarian (native language)</li> <li>• German</li> <li>• English</li> <li>• Russian</li> </ul>
Driving licence:	<ul style="list-style-type: none"> <li>• EURO-driving licence: B, C1, BE, C1E, M, L</li> </ul>
Hobbies / Interests:	<ul style="list-style-type: none"> <li>• skiing, snowboarding, inline-skating, playing chess</li> </ul>

**Studies:**

Diploma thesis:	"Use of derivatives following the term structure of interest rates"
1992 - 1998	Technical University – Berlin, Business Administration Study Degree received: Diplom Kaufmann (Master of BA)
1989 - 1991	University of Economics „Bruno Leuschner“- Berlin, Germany University for National and World Economics, Sofia, Bulgaria,
	<b>other practical experience and temporary jobs:</b> <ul style="list-style-type: none"> <li>• Commerzbank AG-Frankfurt am Main (Bond Lending/REPO)</li> <li>• Bundesanstalt für vereinigungsbedingte Sonderaufgaben</li> <li>• KPMG-Berlin (preparation of presentations using Power Point)</li> <li>• Treuhandanstalt Berlin (German Trust Agency)</li> </ul>

**Military Service:**

1987 - 1989	School for reserve officers „Christo Botev“, Bulgaria <ul style="list-style-type: none"> <li>• non-commissioned officer and trainer</li> </ul>
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**School Education:**

1984 - 1987	High school „Georgi Dimitroff“ – Troyan, certificate 6,0 (max 6,0)
1983 - 1984	Foreign Language High School - Lovetch, Bulgaria
1976 - 1983	Primary school „Kyrill und Methodi“ - Troyan, Bulgaria